BHEEM SINGH

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| **Profile** |

An Innovative, Focused and result oriented Professional .A well organized person and have aptitude for learning for achievements and quality. I am always willing to grape any opportunity for learning. I like taking up challenges which makes my task exciting and source of motivation.

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| **WORKING EXPERIENCE** |

**Working with RBL Bank Ltd Branch Ashok vihar Delhi As A Relationship Manager ( Oct 2020 to till now).**

* Book building of Branch
* New Casa to map customer and new to Bank customer sourcing.
* FD and RD book incremental
* D mat trading account
* Health insurance ,General insurance
* Investment ,LI

**Worked with AU SMALL FINANCE Bank Ltd Branch Ghaziabad As a Bank officer Business account ( sept-2019 to 09 oct-2020).**

* NewtoBankCurrentaccount**.**
* Working capital
* TPP(health insurance, GI and LI)
* Mentionedcustomerrelationship

**Worked with FINO payment Bank As A Branch Manger( November-2016 to sept-2019).**  
Managing the CASA portfolio and focusing of incremental in book size and Delinquency management for portfolio.   
 Focusing on investment products to achieve the Fee income as per Branch target.   
 Focusing of Revenue generation to Ensure Branch Profitability.   
Key customer Relationship Management & Supervision of all HNI customers accounts.   
 Managing the Day to Day Running of the Branch and having eye on Customer service and Internal & external regulatory aspects.   
 Review Branch Operations reports of EOD Time.   
Motivating and Leading the staff and reviewing progress as per Branch target by driving all channels to increase the book

**Worked with Yes Bank Ltd Connaught Place Branch As an Client Relationship Partner (Retail Liabilities)(April-2012 To 20/06/2014).**

* Taking care of Current Account, Saving Acoount, Assets, Inssurance, TD and all other banking products (sale &services).
* Building Strong Relationship with the Customer and Sorting out their concerned queries and ensure no Complaints and provide timely feedback to the Customer.
* Managing Priority banking and Customer services.

**Worked With HDFC Bank Ltd East Delhi Krishna Nagar Branch “ Sales excuite ,,(April-2011 to April-2012).**

* Key Responsibilities include Acquisition current account and saving account.
* Coordinate customer service related issue and complain.
* Identifying profitable opportunities and account to achieve desired business.

Driving initiatives for new a/c acquisition and strategic management of high

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| **Professional Qualification** |

I Have done Post graduate Diploma In Management **[PGDM]** from Mangalmay Institute of Management Studies,(MIMS) Greater Noida,( approved by AICTE.ISO 9001-2000 Certified)since 2009 to 2011 Batch.

**Dual Specialization:**

* Marketing
* Human Resource (HR)

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| **Academic Qualification** |

* GRADUATION  **: B.Sc.(**Bio)(2nd div)from D.D.U. University

Gorakhpur, U.P.2008

* INTERMEDIATE : SCINCE(Bio)(2nd div) N.I .college Barhalganj,

Gorakhpur, U.P. 2004

* HIGH SCHOOL : U.P BOARD,A.A.I College Ganiyaree,Deoria,

U.P 2002

**Computer Proficiency:**

* PLAT FORM **:** Windows 98/ XP/Vista
* Tools :MS Office (,Excel, Power point, Words)

**AREA OF CO-CULLAR ACTIVITIES:**

1-Representative of decoration team in FRESHER party in PGDM college in 2010.

2-Representative of decoration team in ALUMNI Party in PGDM college in 2010.

3-Cricket team captain at school level 2003-2005.

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| **Language known** |

* HINDI (Read And write).
* ENGLISH (Read And Write).

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| Personal Details: |

* **Date of Birth:-** Feb- 1986
* **Hobbies/Interest:-**Making relationship with people, riding bike, traveling, Playing cricket, Music
* **Marital Status:\_** Married
* **Nationality**  :- Indian.
* **Current Address**:- Flot No-103 Plot No-106 Shalimar Garden extension-2 Sahibabad Ghaziabad UP-201005
* **Permanent Address :-** Vill –Mohara, Post – Samogar, Dist.-Deoria, Pin no. - 274205 UP

**Declaration:** - I hereby declare that the above information is true to the best of my knowledge and believe.

**Date*:***

**Place:**

Bheem Singh